

IDAL
INVEST IN **LEBANON**

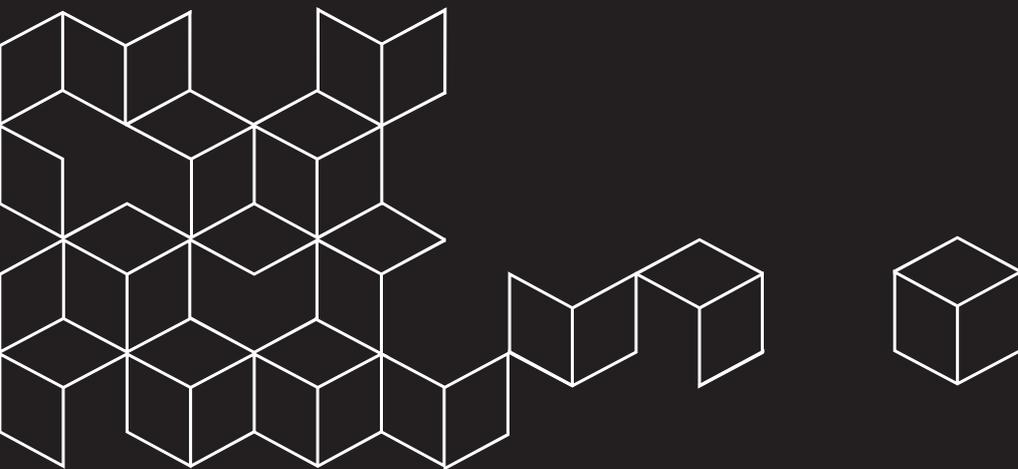


INVESTMENT DEVELOPMENT
AUTHORITY OF **LEBANON**

Presidency of the Council of Ministers

TELECOMMUNICATION SECTOR

INVESTMENT INCENTIVES

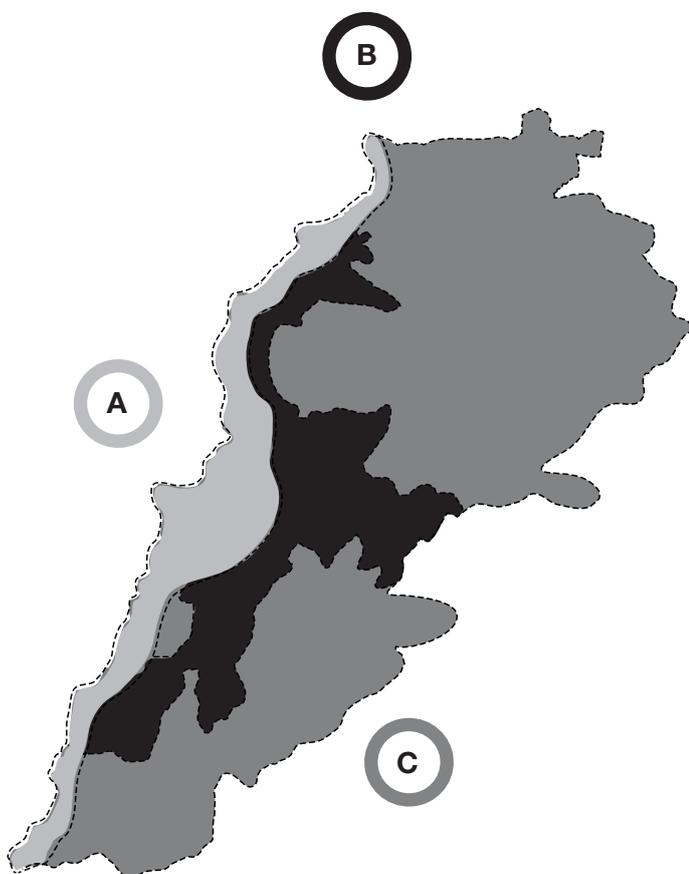


INCENTIVES AVAILABLE TO PROJECTS IN THE TELECOMMUNICATION SECTOR

1. INCENTIVES PROVIDED BY IDAL

a. Region Based Incentives or Investment Project by Zone (IPZ)

Due to the importance of this sector to the economy, all projects located in Zone A and B benefit from Zone C exemptions which provides the maximum amount of incentives to projects.



Zone C

**ELIGIBILITY CRITERIA:
MINIMUM INVESTMENT REQUIREMENT IS
USD 200,000**

Incentives:

- ▶ **A 100% exemption from corporate income tax and taxes on project dividends for a period of 10 years.**
The exemption shall be applicable as soon as excavation works for the project commence, in accordance with the provisions of the Law.
- ▶ **Work permits for various categories,** exclusively needed for the project, provided that at least two Lebanese nationals are employed for each foreigner.
All employees should be registered with the National Social Security Fund.

b. Region Based Incentives or Package Deal Contract (PDC)

ELIGIBILITY CRITERIA:

MINIMUM INVESTMENT REQUIREMENT IS USD 400,000

MINIMUM NUMBER OF JOBS REQUIRED: 25*

- ▶ The number of job created can be reduced by 20% (to 20 jobs) provided that the investor shall allocate at least 25% of them to technical and professional training schemes in the telecommunication field. The full training program will be subject to IDAL's board approval.

INCENTIVES:

- ▶ **100% exemption from Corporate Income Taxes for up to ten years** starting as from the commencement date of the exploitation of the project.
- ▶ **100% exemption of Taxes on Project Dividends for up to ten years** starting as from the commencement date of the exploitation of the project.
- ▶ **Up to 50% Reduction on Work and Residence Permit Fees** regardless of their category and depending on the number of permits required. Also the value of the certificate of deposit entrusted to the Housing Bank shall be reduced by half.
- ▶ **Up to 50% Reduction on Construction Permit Fees** related to the buildings to be established & needed for the execution of the project benefiting from the provisions of the Package Deal Contract.
- ▶ **100% exemption from Land Registration Fees** at the Real Estate Register and from fees needed for annexation, sub-division, mortgage and registration of lease contracts at the Real Estate Register.
- ▶ **Obtaining Work Permits** of all categories provided that the project benefiting of the Package Deal Contract preserves the interests of the local labor force through employing at least two Lebanese nationals against one foreigner, and registering them in the National Fund for Social Security.
- ▶ **Exemption from the obligation of including** Lebanese natural and legal persons in the Board of Directors in Joint Stock companies.

ADDITIONAL REQUIREMENTS TO BENEFIT FROM THESE INCENTIVES

- At least 60% of the workforce generated by this project needs to be skilled.
- The project needs to allocate at least 3% from its total sales on research & development.



3. APPLICATION PROCESS AT IDAL

